



Letter to Students of Mountaingoat Yoga Centres

12 May 2010

## HST (Harmonized Sales Tax)

Dear Student,

Effective July 1<sup>st</sup>, 2010, the HST (Harmonized Sales Tax) becomes fully effective on goods and services in Ontario. The GST of 5% and PST of 8% will become one tax under HST at 13%. Services, like your yoga classes, which were subject to the 5% GST, will on July 1<sup>st</sup> now be subject to the HST of 13%.

The period from May 1<sup>st</sup> until June 30<sup>th</sup>, 2010, is considered a transitional period for the HST. In particular, prepaid services where most of the service will be provided after June 30<sup>th</sup> are subject to the HST. This would mean that as of May 1<sup>st</sup> you would already be paying the HST for most of our prepaid class packages.

Here's some good news. **Mountaingoat Yoga Centre is taking care of the HST during the transitional period. Your cost will remain the same during this period.** The HST will be paid on your behalf by the centre.

More good news. **Once the HST becomes fully effective on July 1<sup>st</sup>, 2010, our students will not see a full 8% increase on the cost of their yoga.** We are adjusting down some of our prices (when we haven't had a price increase for some time) to minimize the HST impact on your total cost. We believe that it's important for you to continue with your yoga practice without having to consider the financial impact on your total household budget.

### CURRENT Pricing (includes 5% GST):

Drop-in	\$ 15
10 class card	\$ 125
20 class card	\$ 230
30 class card	\$ 315
45 class card	\$ 425
Month unlimited	\$ 130
Year unlimited	\$ 1,200

### Effective July 1<sup>st</sup> (includes 13% HST):

\$ 16	7% increase
\$ 130	4% increase
\$ 245	6% increase
\$ 335	6% increase
\$ 455	7% increase
\$ 130	no increase
\$ 1,290	7.5% increase

Should you have any questions or concerns about the HST impact at yoga centre, please email [contact@mountaingoatyoga.com](mailto:contact@mountaingoatyoga.com) or call (613) 823-3949.

Thank You,  
Heather Moore  
& Tara Vicckies